



Case Study: Sterling Insurance's Transition to a Secure, Compliant, and Cost-effective Networking Environment



BACKGROUND:

Sterling Insurance, a prominent insurance broker, faced an intricate challenge: integrating remote employees while safeguarding privileged client data within Canadian servers. This task became more complex given their hybrid work model, with in-office desktops and remote laptops.

Seeking more than a technical fix, Sterling Insurance needed a partnership that would offer seamless solutions and provide long-term support.

THE CHALLENGE:

Sterling Insurance's current operations posed several technical obstacles to overcome:

Security Concerns: Remote laptops running local applications posed potential risks. Users could easily download and store sensitive data, increasing the chances of data breaches.

Operational Difficulties: Managing and maintaining software on local computers was cumbersome and resource intensive.

Elevated Hardware & Support Costs: Allocating both desktops and laptops to employees was not cost-efficient, demanding a more streamlined approach.

THE SOLUTION:

Transition to Azure Virtual Desktop (AVD) for access to corporate applications and data.

BENEFITS OF THIS APPROACH:

Safeguarded Data: Running apps from a Canadian data center ensured that remote users could not retain sensitive data on their devices. This drastically minimized vulnerabilities, ensuring compliance and data security.

Streamlined Management: With a centralized system, the management of Sterling Insurance's AVD environment became more efficient, reducing support costs.

Enhanced Security: Integrating multi-factor authentication bolstered Sterling's data protection.

Mitigated Virus & Malware Threats: The AVD setup was optimized to resist potential malware and virus intrusions.

Upgrading to Microsoft 365's Business Premium subscription further strengthened Sterling Insurance's security posture with enhanced data access restrictions (conditional access policies) and device management.

Amer Mustafa, Senior EVP, Indusflow Systems



POWER IN PARTNERSHIP:

While the technical solution was vital, the essence of a successful implementation was in the partnership. Indusflow Systems collaborated with Sterling Insurance to address their needs and provide expert support in the solution delivery.

Sustained Support: The partnership ensures continuous support for Sterling Insurance, enabling uninterrupted operations.

Customer-Centric Approach: Solutions tailored to Sterling Insurance's unique challenges and needs were of utmost importance.

Industry Expertise: Leveraging deep industry knowledge ensured Sterling Insurance received a cutting-edge solution.

BE OUR NEXT CUSTOMER SUCCESS STORY...

Indusflow redeployed our network to remain compliant to our data privacy and data residency requirements, all while securing remote access for all our workers. Extremely happy!

Farah Hameed, COO, Sterling Insurance



OUTCOME & CONCLUSION:

Outcome: Guided by Indusflow's expertise and strong partnership principles, Sterling Insurance now operates within a secure, scalable, and seamlessly managed computing environment. The solution not only catered to their immediate requirements but also positioned them for future growth.

In Conclusion: Sterling Insurance's transitional journey underscores Indusflow's dedication to blending technological proficiency with an unwavering commitment to customer success. Reach out today for a no-obligation consultation and experience the Indusflow difference.

The Indusflow Advantage



Over 20 Years Experience



Business Continuity



Industry Compliance Expertise



Exceptional Customer Service



Unparalleled Security



No-obligation Consultation